

SANDAG Sole Source Contract Awards

Monthly Report for Period July 1 through August 31, 2025

By direction of the Board of Directors: The Director of Contracts and Procurement Services shall oversee the preparation of a monthly report for review by the CEO, and the Board of Directors. The report shall include sole source contract awards for the period; including the project, the underlying reason (and demonstrating adherence to public procurement laws), funding source(s), value of the award, and name of the approving official. All sole source requests were reviewed and approved by Mario Orso, Chief Executive Officer, prior to award.

Sole Source Contract Awards						
Vendor Name/ Contract Number	Title/Project	Underlying Reason*/ Adherence to Public Procurement Laws	Value of Sole Source Award	Award Date	Funding Source(s)	Approving Official
Nossaman 5005850 AM3 & TO3	Environmental Legal Services for San Dieguito to Sorrento Valley Double Track	14 3-month time-only extension.	N/A – time only extension	7/31/2025	State, Local	Amberlynn Deaton
Kleinfelder Construction Services, Inc. S855533 TO1 AM3	Border to Bayshore Bikeway	3, 14 Owner delays have pushed the new project completion date to early February 2026; 1.5-year extension required to provide services through completion and close out.	\$580,888	8/5/2025	Federal, Local	David Cortez
RailPros, Inc 5240011 AM1	BNSF ROW Flagging Services for Bayshore Bikeway: Barrio Logan Phase 2	14,17 RailPros Inc. exclusively provides flagging services for BNSF for any agency, utility, or third- party work performed within BNSF's right of way. 8-month extension of services required while active work is performed.	\$91,400	8/6/2025	Local	David Cortez

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Vendor Name/ Contract Number	Title/Project	Underlying Reason*/ Adherence to Public Procurement Laws	Value of Sole Source Award	Award Date	Funding Source(s)	Approving Official
CoStar S654996	Commercial Property Data	13, 17 After conducting market research, it was determined that CoStar is the only provider of all the data sets SANDAG requires for regional planning, land use forecasting, transportation modeling, and housing analysis. 3-year contract.	\$37,000	8/13/2025	Federal, Local	Grace Miño
SAP SuccessFactors S832943	Software renewal to support employee performance evaluations	13, 17, 18 1-year contract renewal of existing proprietary web- based application to support annual employee performance evaluations to allow time for the agency to evaluate the new Enterprise-wide system – Tyler/Munis Technology System (ERP) as a potential replacement tool.	\$40,000	8/14/2025	Federal, State, Local	Josh Golter
AT&T	Hosted VoIP Services for Tolling Operations support areas	3, 15, 16 The phone lines supported by this service are critical for staff safety along roadways and at toll booths. AT&T is the only provider capable of delivering the required	\$12,050	8/19/2025	Local	Lucinda Broussard

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Vendor Name/ Contract Number	Title/Project	Underlying Reason*/ Adherence to Public Procurement Laws	Value of Sole Source Award	Award Date	Funding Source(s)	Approving Official
		connectivity without engaging a third-party vendor. 1-year contract.				
Bremer Whyte Brown & O'Meara 5240082	Legal Services in McSpadden Litigation	10 SANDAG requires continuing legal representation in the matter of McSpadden v. City of San Diego. 1-year extension.	\$100,000	8/19/2025	Federal, State, Local	Amberlynn Deaton
Meta Platforms 6000464	Social Media Advertising	3, 13 SANDAG uses these social media platforms to effectively engage the public, encourage participation, and disseminate information about various projects and programs. 3-year contract.	\$37,500	8/20/2025	Federal, State, Local	Hannah Stern
DATADEL LLC S1492065	DBA and Cloud Deployment	14 This extension ensures the continuity of Azure cloud support services while SANDAG completes a competitive RFP for future consulting work. 1-year extension.	\$300,000	8/21/2025	Federal, State, Local	Grace Miño
Multitude Insights S1469518	Regional Law Enforcement Intelligence Sharing Platform	5, 13, 15 Multitude Insights is the sole provider and developer of the BLTN platform, which is a proprietary software	\$800,000	8/27/2025	Local	Tony Ray

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Vendor Name/ Contract Number	Title/Project	Underlying Reason*/ Adherence to Public Procurement Laws	Value of Sole Source Award	Award Date	Funding Source(s)	Approving Official
		solution purpose-built for law enforcement. 4-year contract.				
Nossaman S645839 & S645839 TO2	Board Counsel	14 The Board approved extension of services, which will be the most efficient method of providing support while the Board considers their future legal needs and a formal procurement is initiated. 10-month extension.	\$370,992	8/28/2025	Federal, State, Local	Amberlynn Deaton

** Refer to the Appendix: Sole Source Award Justifications on the following page.*

Appendix: Sole Source Award Justifications

SANDAG'S procurement policies, including Board Policy No. 016 (Procurement of Services), require full and open competition.

In limited situations, the award of a contract without competition may be permitted if justified by one or more of the reasons below, fully documented as part of the procurement record, and approved in accordance with the Delegation of Authority by CEO policy.

Additionally, the need for a sole source award cannot be due to a failure to plan or because federal funds are expiring.

Acceptable Justifications for Sole Source Awards by Funding Type

No.	Reason
Applicable to <u>all</u> funding sources	
1	Authorized by Statute
2	Funding Agency Approval
3	Public Interest
4	<i>No longer used</i>
5	Unique or Innovative Concept (One Source)
6	Unusual and Compelling Urgency/Emergency
Applicable to <u>Local or Federal Transit Administration</u> funding sources	
7	International Arrangements
8	National Emergency
9	National Security
10	Protests, Disputes, Claims, Litigation
11	Substantial Duplication Costs (Equipment)
12	Unacceptable Delay (Equipment)
Applicable to <u>ONLY Local</u> funding sources	
13	Unique/Highly Specialized Item/Service
14	Existing Contractor/Consultant Follow-on Work
15	Competitive Procurement Cost Exceeds Cost of Work/Item
16	Integral to Existing Equipment
17	Essential to Research or Operational Continuity
18	Existing Specialized Training/Expertise